

Full portfolio available at www.mirodanov.com

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Dynamic career with over 10 years as a systems/web programmer developing customized, award winning websites for clients in all industries.

Professional Skills:

Web Development / Programming, Web Systems Administration (Apache, Linux, Unix, MySQL, PHP, Subversion), Database Design and Query Optimization, Organic SEO (Search Engine Optimization), Online Business Development, Marketing and Market Research, Technical and Creative Writing.

Technologies:

PHP (5, 4 and 3), MySQL, XHTML / HTML, JavaScript, CSS, Zend Framework, PEAR, Smarty Template Engine, Subversion Version Control (user and Admin), CVS (concurrent Versioning System), MVC (Model View Controller), PostgreSQL, SQL, Apache Web Server, Sendmail and Qmail Setup and Config, Cold Fusion 5, Perl/CGI, CentOS, RedHat, Ubuntu, FreeBSD, Mac OS X, Microsoft Windows (3.x, 95-98, ME, XP, 2000, Vista and MS-DOS), Familiarity with many other web technologies (ASP, JSP, ORACLE, SQL Server, IIS etc.).

Applications:

Zend Studio, Drupal, Wordpress, TextMate, Pico / Nano Editor, Case Studio (Toad) Database Modeling, TextMate, Adobe Dreamweaver, Adobe Fireworks, Microsoft Front Page, Microsoft Visio, Microsoft Project, Adobe Photoshop, Pagemaker, Acrobat PDF, Microsoft Word, Microsoft Excel, Microsoft Access, Microsoft Powerpoint, Microsoft Outlook.

EXPERIENCE:

Independent Consultant

01/2007 – Present

- Created award winning, interactive websites for clients such as: www.seeurope.net, www.stroitelstvo.bg and www.intersound.org
- Set initial meeting with the client, and based off of specifications, delivered a customized product always meeting deadlines and staying under budget
- Portfolio:
 - www.londonlimocompany.co.uk - London Limo Company
 - www.kuponi.bg – Group Shopping Website
 - www.malkamiss.com - Website of children's competitions
 - www.rankmate.com – Rank Mate

- www.cateringtradeads.com - Catering Trade Ads
- www.venuslux.com – Venus Lux
- www.ejobdone.co.uk - eJob Done
- www.sqftmedia.co.uk - SQFT Media
- www.nlhp.org.uk - North London Housing Partnership
- www.gavrocheparis.com - Gavroche Paris
- Awards:
 - Designer of the Year 2010 - (websites: www.intermodelsbg.com and famousms.com)
 - 2nd Place in category “News web site” – International Media Awards Albena 2004 (website: www.stroitelstovo.bg)
 - 3rd Place in category “News web site” – International Media Awards Albena 2004 (website: www.seeurope.net)
 - 3rd Place in Category “News website” – BGSITE 2004 (website: www.stroitelstovo.bg)

Abacus Trade, Sofia, Bulgaria

01/2006 – 12/2006

Web Applications Developer

- Responsible for initially meeting with clients to evaluate requirements, define project cost and create deadlines
- Successfully managed over 7 projects consistently, with a 100% delivery rate within budget and deadlines
- Increased revenues by over 30% by working with clients and suggesting additional “add on” services
- Managed a technical staff of developers and graphic artists to ensure project is finished to client specifications
- Worked with clients ensuring their website optimization, and increasing visibility by over 70%

SignCafe

03/2005 – 12/2006

Web Designer

- Recreated company website which increased hits and revenues by 20%
- Designed and developed the online version of their magazine increasing revenue by xxx%
- Responsible for all website maintenance and SEO
- Worked with the marketing team to launch several campaigns which resulted in over 2 million in advertising revenues

Bulgaria Economic Forum

05/2002 – 02/2006

Technical Director

Management of the IT projects:

- Building the structure and vision of the website: created an award winning template and design from scratch.
- Building and creating databases: created a xxx database which streamlined searching and increased productivity of the entire company by over 70%.
- Marketing strategy development: Marketed new website and increased clients by 40%.

Management of technical staff during the events organized by BEF:

- Mentored, supervised and trained a staff of 5 designers/developers ensuring all deadlines were met and clients were satisfied.

- Handled escalated problems on a higher technical level

Optimization of internal company productivity:

- Design of internal systems for reporting and productive work which resulted in a company wide savings of over xxx million
- Selection of external companies (ISPs, telecommunications, etc.) responsible for providing technical offices and was able maximize our services
- Presenting the organization's activities in international and local events

EDUCATION:

New Bulgarian University: BS Economics, 2009

REFERENCES:

Available Upon Request